



# CROWN Memorandum



Memo Number: 03-0042-GN

TO: ESRD Executive Directors, ESRD Data Managers

FROM: Matthew Leipold, Director, Division of ESRD Systems and Contract Management, Information Systems Group, OCSQ

DATE: January 22, 2003

SUBJECT: VISION Goal for June 30<sup>th</sup>, 2003

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Congratulations! Networks have met/exceeded the goal of marketing/recruiting/training 5% of their eligible facilities by 12/31/2002. CMS recognizes that this took a great deal of effort; **job well done!**

After analyzing the results, CMS has decided that the next goal is to have **50% of the facilities that have received VISION training (by 12/31/02) actually using VISION by June 30, 2003.** Currently, 22% (31/141) of the facilities that have received VISION training are actually using VISION. We feel it is very important to get the VISION facilities that have received training using VISION as soon as possible.

Question	Answer
What should Networks do if they already scheduled training for new facilities?	Networks should keep any training commitments they have already made.
How should the Networks respond to eligible facilities that are interested in VISION training, that have not already been trained?	Networks should continue to offer VISION training for facilities that are interested and ready to begin using VISION. In order to not increase the requirement for using VISION, any newly trained facilities will not count towards your 50% goal.
Will CMS allow/fund Network personnel to make site visits to facilities that have received VISION training but need help getting up and running?	Yes, if all else (Web-ex, conference calls, hands on training) fails a site visit from Network personnel may be required. For these site visits we will use the existing approval process. Please continue to use the existing training reimbursement forms. Please do NOT incur any expenses until you receive CMS approval.